

THE DB MESSENGER

PUBLISHED BY THE DIVERSE BUSINESS SUPPORTIVE SERVICES CENTER AT CHEYNEY UNIVERSITY

VOL. 2 EDITION 4

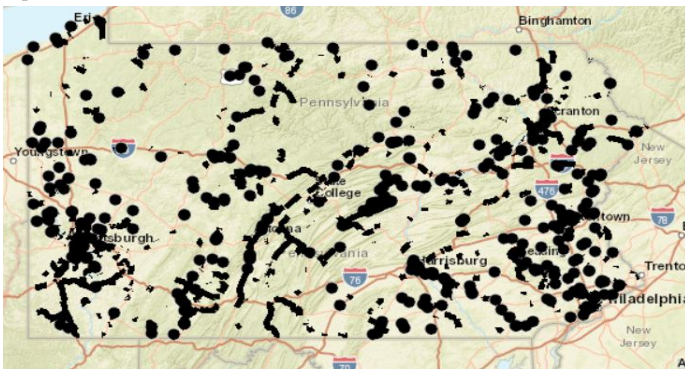
APRIL 2017



IN THIS MONTH'S DB MESSENGER:

With PennDOT directly responsible for approximately 40,000 roadway miles and 25,000 bridges in Pennsylvania, this means opportunity for Diverse Businesses looking to do work with PennDOT. Managing and maintaining this vast state-wide initiative is demanding and confusing. However, it takes a network of partnerships on both state and federal levels to effectively provide information and opportunity to small diverse businesses. The Diverse Business Supportive Services Center aims to do that. Information that we provide is for your entrepreneurial growth. We hope that by using our newsletter as a tool, you can navigate through the system easier and find opportunities.

Another resource to use outside of the ECMS and P3 websites (both of which you should be registered for), is the Pennsylvania Transportation Projects website <http://www.projects.pennndot.gov/projects/PAProjects.aspx>. Here you will find important updates and project listings. For example on the Projects page you can actively see construction projects that are underway, beginning this year or being bid this year. The Act 89 Progress section indicates the status of project commitments made possible by the state's transportation funding plan that was signed into law in November 2013. This graph below illustrates (black dots) anticipated 2017 construction.



DB FACTS

A Diverse business is a business that is at least 51% owned by one or more of the following entities: women, minorities, veterans & disabled veterans.

The benefits of becoming a certified DB include increased business visibility, maximized potential for contracting opportunities, and partnering opportunities with other DB firms on PennDOT projects.

DB SSC offers FREE services including onsite assistance, networking events, ECMS training, business partner registration assistance and notification of contracting opportunities.

UPCOMING EVENTS

Supportive Services Centers Business Development Conference

April 4 – 5, 2017

9 am – 4 pm

[Riverside Center for Innovation](#)

[Download Registration Form Here](#)

DB OPPORTUNITIES

Plenary Walsh Keystone Partners Rapid Bridge

Project Letting Dates

April 13, 2017

April 27, 2017

[Click Here for More Information](#)

[Outreach Calendar](#) (see page 4)

Butler Transit Authority RFP for Fixed Route Transportation & Maintenance Services

Due by: April 21, 2017, 3 pm

[Click here for full RFP](#)

SEPTA "Doing Business with SEPTA"

When: April 25, 2017 | 9am – 11:30 am

[PennDOT announces construction dates for 2 structurally deficit bridges in Lancaster County](#)

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SAVE THE DATE

Cheyney University Supportive Services Centers
Business Development Conference

Tuesday, April 4, 2017-9 AM - 4 PM
Wednesday, April 5, 2017-9 AM - 4 PM

Riverside Center for Innovation
Diversity Business Resource Center
700 River Avenue
Pittsburgh, PA 15212

Join us for 2 dynamic days of business enrichment
workshops and networking opportunities

Interested?

Contact THE SUPPORTIVE SERVICES CENTERS
610-399-2473 or penndbe@cheyney.edu

Supportive Services Centers
Cheyney University
1837 University Circle
PO Box 200
Cheyney, PA 19319

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BUILDING THE FUTURE

PROCUREMENT, SUPPLY CHAIN & DBE DIVISION

1234 Market Street, 11th Floor
Philadelphia, PA 19107-3780



SAVE THE DATE

“DOING BUSINESS WITH SEPTA”

Tuesday, April 25, 2017

Registration begins at 8:00AM – Event time 9:00AM to 11:30AM

Location: 1234 Market St, Mezzanine Level, Philadelphia, PA 19107

The Southeastern Pennsylvania Transportation Authority’s (SEPTA) Procurement, Supply Chain & DBE Division is hosting a networking event for Small, Minority and Women-owned Businesses interested in doing business with the Authority.

More detailed information will be forthcoming.

P: 215-580-7278 | E: DBEProgram@septa.org

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PA RAPID BRIDGES REPLACEMENT PROJECT FEBRUARY OUTREACH CALENDAR

(Follow the link for more information)

Public Meeting Planned for Washington County Bridge Replacement Projects

Thursday, April 6, 2017 from 4 pm – 5:30 pm

NEW SOLICITATION EALERT FOR 961-28 PHASE 3 – REHABILITATION NANTICOKE READINESS CENTER

The Military and Veterans Affairs has posted the following Solicitation 961-28 Phase 3 for The scope of work includes, but is not limited to, replace all existing pavement, concrete sidewalks, fencing and barrier material. Reprogram areas in the basement to include a new women's toilet room and physical fitness room. Construct a new arms vault. Install a new roof, flashing, and gutters. Repair and repoint exterior masonry walls where required. Renovate and expand toilet and shower areas. Install new power panels, branch wiring, circuits, telephone, and data in the administrative area and reprogrammed space. Install a new fire alarm system throughout the facility. Replace boiler, convert steam system to hot water, add fresh air/make up air per code. Install a new ATC system. Install a new range hood and ansul suppression system in the kitchen. Provide new plumbing to support toilet room renovations. Construction Cost: \$2,300,000.00 on eMarketplace.

You may view the bid online at [eMarketplace](#) or by clicking [here](#). Public bid openings consist of a Commonwealth procurement representative electronically accessing or opening (if paper) timely received bids. The representative announces the suppliers whose bids were timely received and the total bid amount to those present at the bid opening except where it is deemed unreasonable to read the bid amount due to complexity or large number of line items. Suppliers are not permitted to review bids at the opening. The bid tabulation will be posted to www.emarketplace.state.pa.us as soon as practicable after the opening. Awarded contracts are posted to eMarketplace after they become fully executed.

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HOW TO BECOME A CERTIFIED DB

CERTIFYING ORGANIZATIONS

- ✦ [National Minority Supplier Dev. Council](#)
- ✦ [Women's Business Enterprise Council](#)
- ✦ [Small Business Administration](#)
- ✦ [Department of Veteran Affairs](#)
- ✦ [Pennsylvania Unified Certification Program](#)

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Services Center](#)



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CONTACT US

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BUSINESS TIP

PUBLIC SPEAKING TIPS

By: [Powerteam International](#)

- ◆ Be Authentic
- ◆ Keep Your Message to the Point
- ◆ Always Give Away Massive Value
- ◆ Speak *With* The Audience, Not *At* Them
- ◆ Always Have a Call to Action of Massive Value That You Can Give Away For *FREE*